

laws, your compulsory education laws, your laws regulating the working hours for women, and see if your women and children are properly safeguarded under the laws of your state.

Visit your parks and playgrounds and see that they are properly supervised.

Is your community aroused on the question of Pure Food? The good food movement is not merely a passing fad, but a steady current, and will never stop till our people are fed honestly and wisely.

I mention these as only a few of the ways in which we may serve our fellow beings, for perhaps in this entire audience, there is not a person who is not anxious to render some service to his less fortunate brothers. The day of the "idle rich" has passed, and the time is not far distant when the man or woman, regardless of the size of their income, who has not a definite purpose in life, will be regarded as an excrescence upon society.

I bespeak for your Section unlimited usefulness, for indeed, you have an unlimited field. And in bidding you adieu, I am impressed that as a noble guest fills the house with a radiance which is never lost, so has this convention filled the hearts of our people with an influence and an inspiration which will widen, deepen and sweeten our own lives, and in turn make Nashville better for your having been.

Following this address the Section was favored with a song by Mrs. Evans, of Nashville.

REPORT OF THE NOMINATING COMMITTEE.

The Nominating Committee reported its selection of officers for the coming year:

President—Mrs. John G. Godding, Mass.

First Vice-President—Mrs. John C. Wallace, Pa.

Second Vice-President—M. M. Gray, Ill.

Treasurer—Mrs. H. M. Whelpley, Mo.

Secretary—Miss Anna G. Bagley, Ohio.

Historian—Mrs. John Culley, Utah.

Executive Committee—Mrs. O. F. Claus, Mo., one year; Mrs. J. O. Burge, Tenn., two years; Miss Zada M. Cooper, Iowa, three years.

On motion the Secretary was instructed to cast the ballot for these officers, which was done, and they were declared elected.

Mrs. Thompson installed the officers, after which Miss Cooper read the following paper:

ASSOCIATION AND OPPORTUNITY.

ZADA M. COOPER, PH. G., IOWA CITY, IA., IOWA COLLEGE OF PHARMACY.

Perhaps all the general reasons for organized effort along any line are applicable to the newest Section of the American Pharmaceutical Association. We are willing to concede that association with men and women is essential to our sane and normal development, though, if carried too far, as Robert Hitchens once said, "it makes us know crowds, not individuals." As it is possible to have too extended social relations as individuals, so it is doubtless true that one can

belong to too many organizations and consequently spread one's energies over too broad a field. Carrying the analogy still further, any cause may suffer from over-organization or too complex a system of organization. However, I can see no objection to adding a Women's Section to the American Pharmaceutical Association. On the contrary, there are many good reasons for such an addition, and it has almost unlimited opportunity.

The old saying "In union there is strength," may be trite, but there is not one of you who has not known personally of something worth while accomplished by organized effort that would have been utterly impossible if attempted by people working individually.

Most organizations are made up of members having similar tastes or striving for similar ends; burdened with the same cares and brightened by the same hopes. Surely with a druggist in every family represented here you have much in common. You know the questions that are engaging the attention of pharmacists as well as it is possible to know them and not be pharmacists yourselves. Add to your number the few of us who are pharmacists and we can at least have a common purpose; we can strive toward the same end.

Every woman connected in any way with the American Pharmaceutical Association should feel a duty to this Section. We cannot rightly live to ourselves. We owe a debt of service to the world; the claim for public service falls on women as well as men, though perhaps not equally, since the largest part of woman's work is done when she cares for her family. There could be no greater work than to bring her children to manhood or womanhood prepared as they should be for the responsibilities they must assume, but that is not enough.

It seems to me that there are many of the questions with which pharmacy is concerned today in which women can do work of real value. Because we are different from men we bring to any subject a different mental attitude; our viewpoint is different, and this very difference of attitude and method of approach may aid in solving problems hitherto unsolved. Among these questions are shorter hours, Sunday closing, the liquor and narcotic business, objectionable advertising, either show window or otherwise. The primary object in whatever may be undertaken should be the good of the Association and the betterment of the profession, the benefit resulting to ourselves being entirely secondary.

We should know each other better. We women who are pharmacists want to know the wives of our fellow druggists; we want your help and sympathy; we want you to believe that it takes more than difference in education to alter a woman, that, though our work differs from yours, we are women still, and we hope no less womanly. Nevertheless, our desire for your friendship is an insufficient reason, perhaps, for the existence of this Section, because it is the greater good of the whole we should consider.

I have no definite plans of what line of work should be attempted, but a few



MISS ZADA M. COOPER,
Member Executive Com-
mittee Women's Section.

ideas have recurred to me again and again in considering what might be our work. I was much impressed by a statement made by Professor Ladd, of North Dakota, in a paper which he read at the annual meeting of the Iowa Pharmaceutical Association last month. His subject was the question of fake prescription nostrums and patent medicines, and he said that in his state where so much had been done to reduce if not eliminate the evil, an active campaign of education had been carried on and that one of the most effective means had been the women's clubs. The results had been so good that he did not hesitate to say that at the next session of their legislature they will be enabled to enact a law restricting the sale of prescription nostrums and patent medicines to those passed upon by competent authority and shown to be of therapeutic value in those diseases for which they are recommended. If the women's clubs of North Dakota were a factor in an educational campaign that will be able to bring about such a reform, such means are not to be despised.

It is probably safe to say that each woman here belongs to some club, some of you to several. Even though some of these clubs have some specific line of work or study, I believe it would be possible to bring to them for consideration any message that this Association wished to present. It would be a sort of propaganda movement. It need not be the elimination of patent medicines, but anything that this Association saw fit to take up, anything pharmaceutical upon which the public needs enlightenment.

It isn't the public alone that needs to be educated. Some druggists need reforming in a general way, I believe women might make drug stores pretty much what they should be, though probably the proprietor's principles might remain unchanged. Every pharmacist who has given it thought knows that a large part of his business is done with women. I believe it is estimated that 85 percent of all general merchandise sold is purchased by women. I shouldn't be surprised if something like the same thing is true of the sales in the average pharmacy. At any rate, the proportion is sufficiently large to inspire respect for the opinion of the women of any community.

I have not gone so far as to think out how the clubs of any city could reach the druggists, but it is possible that sometimes it would only be necessary to request their compliance with any principles adopted. Perhaps the passing of resolutions which could reach the public through the press and the druggists themselves by mail, might be effective. In some cases, it might be necessary to resort to severer measures. I am not certain that a boycott would be justified unless it be in extreme cases, but I am pretty sure that would not be ignored. Most any business man, however lacking in principle, would defer to public opinion or the desire of the women of his locality rather than have his sales materially reduced. I think it is worth our consideration.

The President then called for the report of the Committee on Resolutions, which was as follows:

REPORT OF COMMITTEE ON RESOLUTIONS.

The chairman was unable to get a meeting of the committee and has, therefore, no report to make, except to request that a vote of thanks be extended to the druggists of Nashville and their ladies for the splendid entertainment they have